



OUR NAME IS INNOVATION

Innovation Management

FPIInnovations' Success

Scaling-Up Conference

Presentation by Pierre Lapointe, President & CEO

Ottawa, November 15, 2016

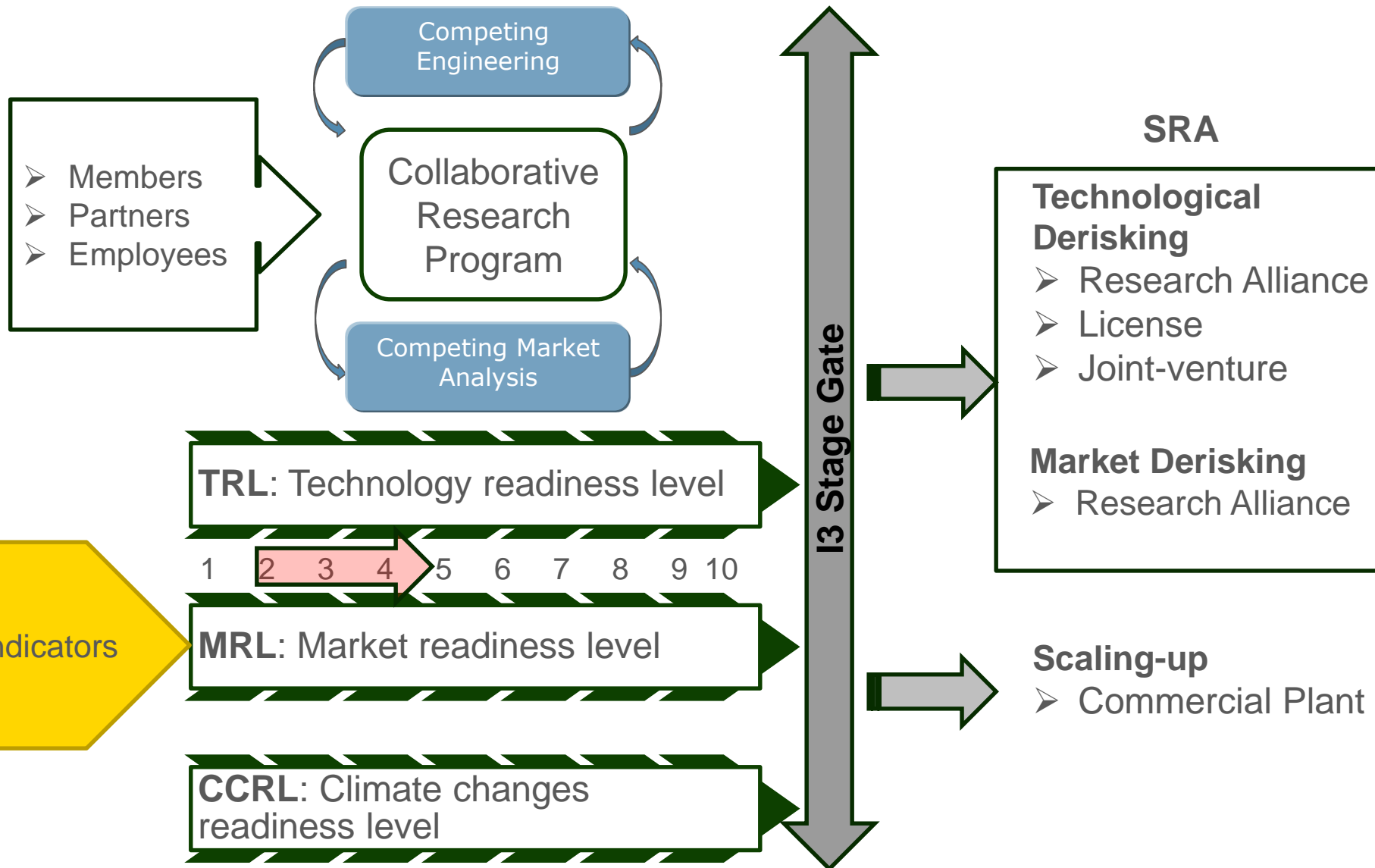
A Unique Private-Public Partnership

↓ Provincial offices
500 employees
Annual budget: \$100 million
170 industrial members

↓ Industry, colleges and universities, federal and provincial governments

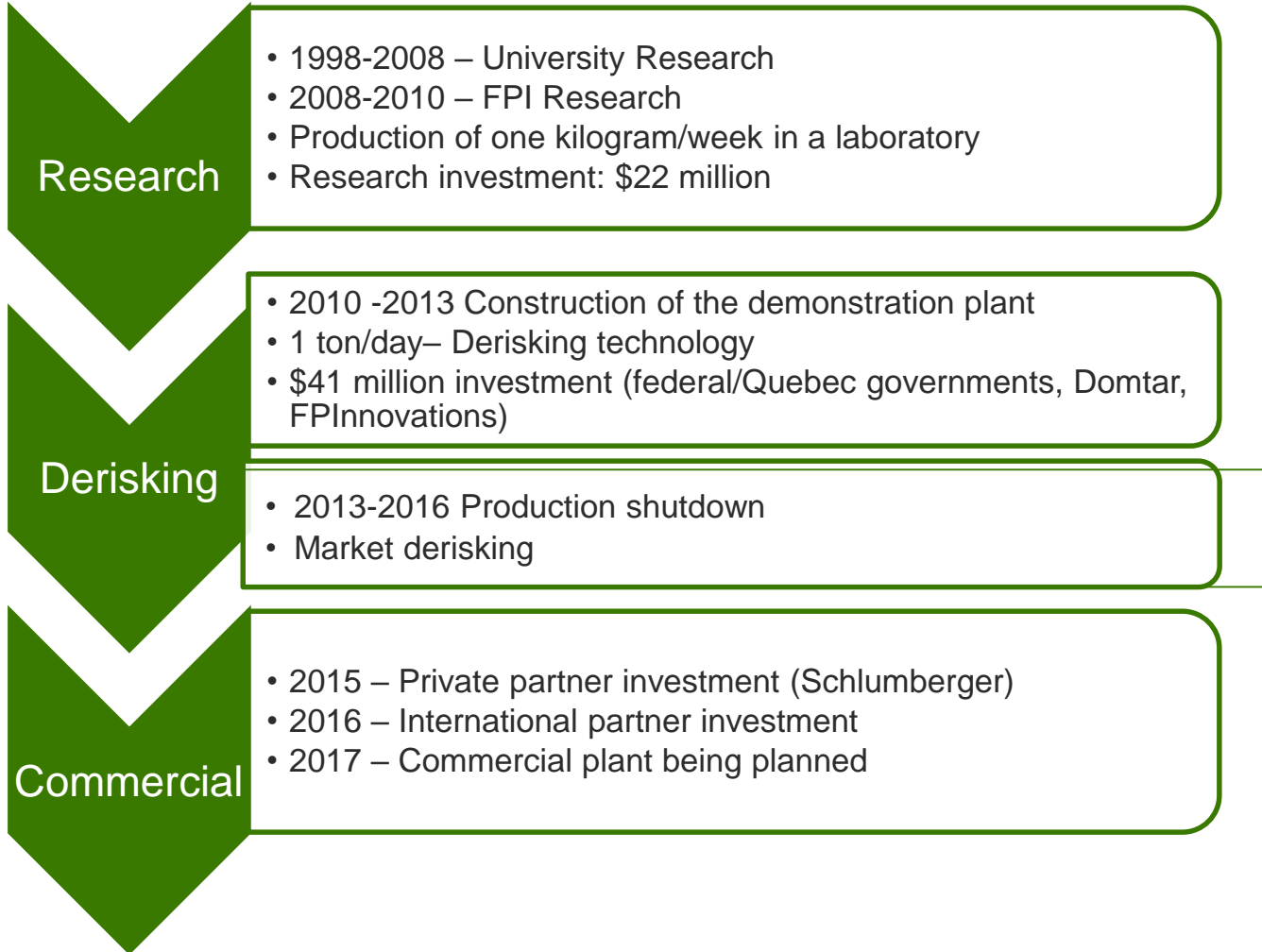


A unique approach to innovation



Concrete Achievements:

1. Cellulforce

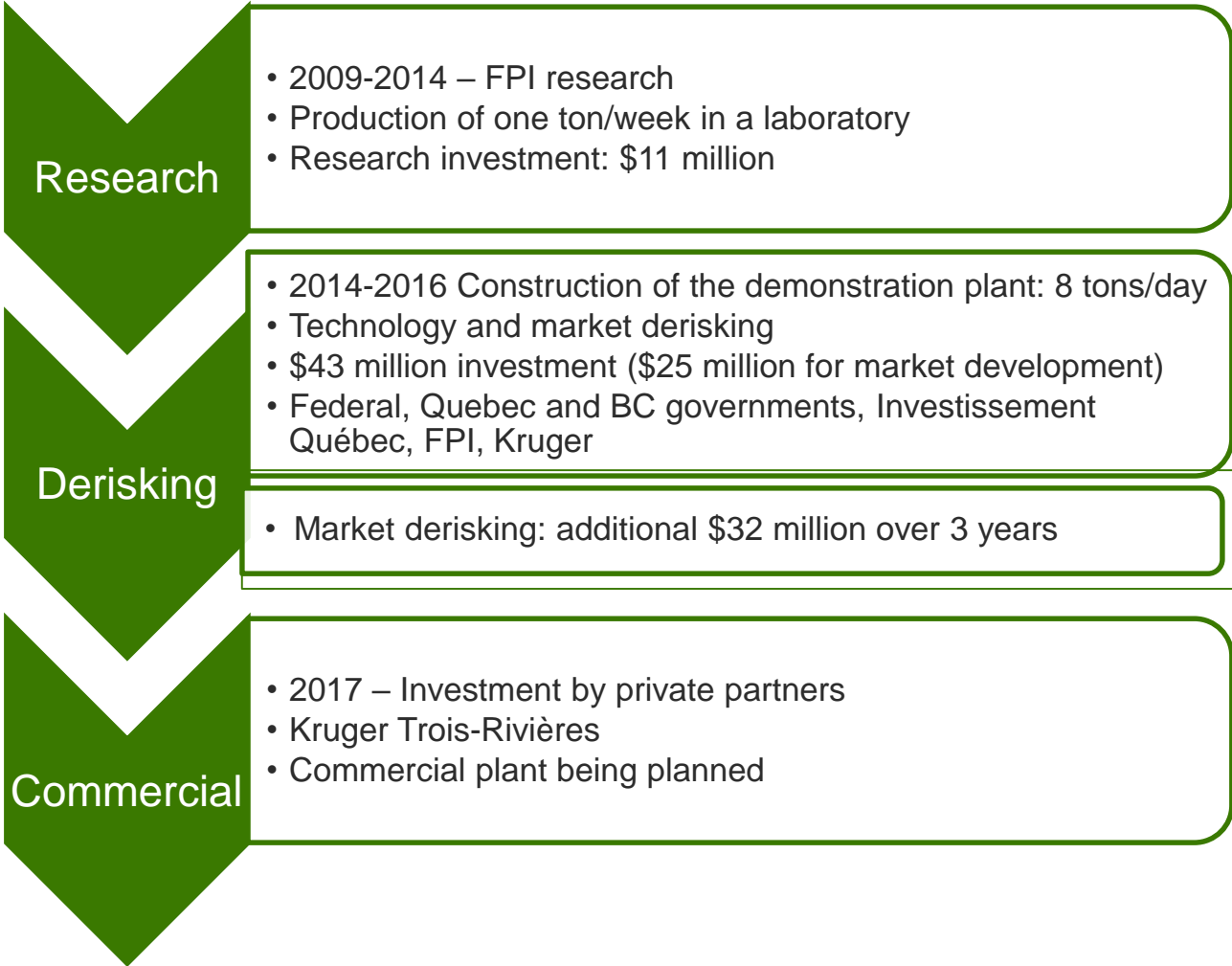


Windsor (QC) - 2012



Concrete Achievements:

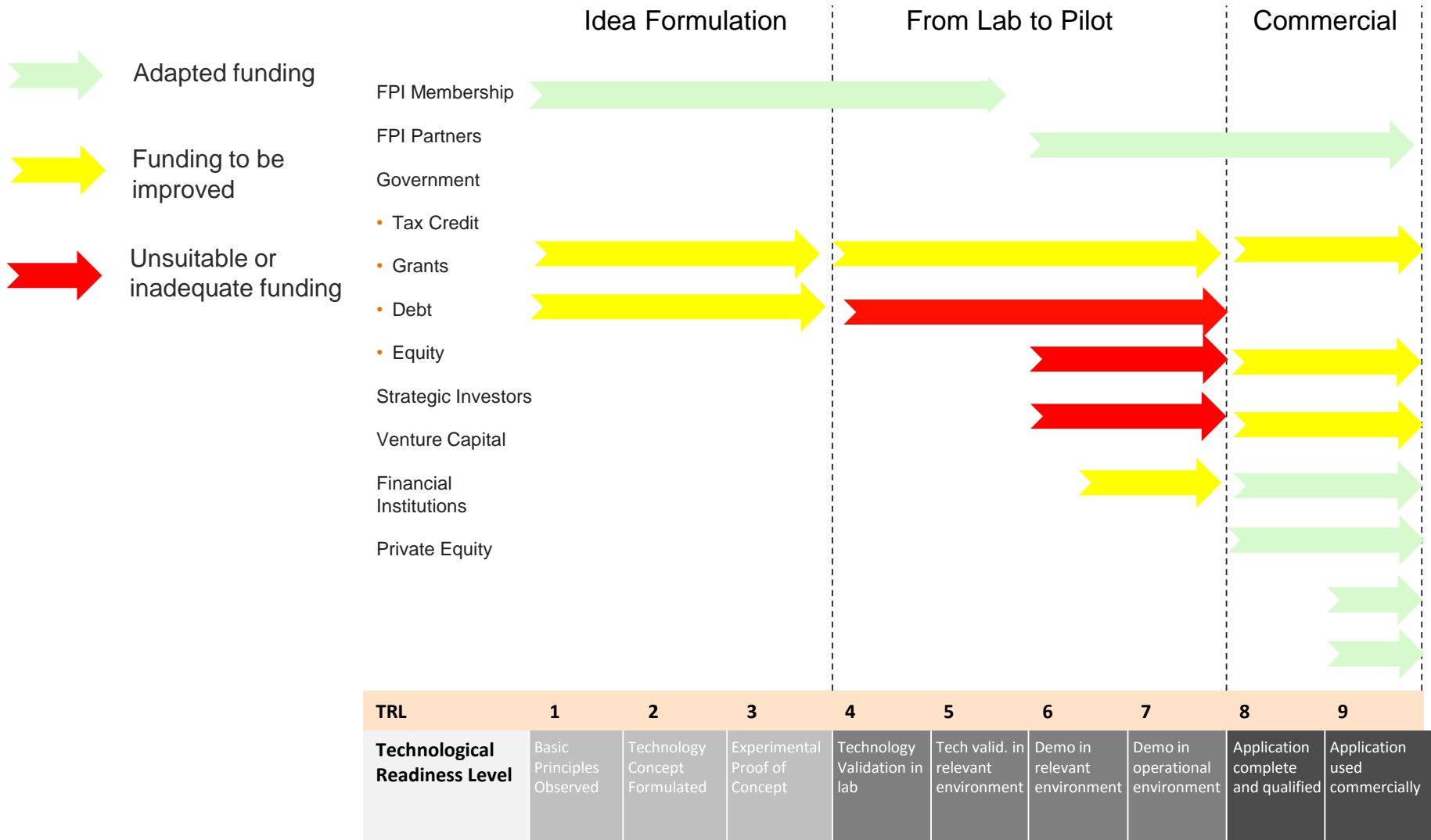
2. Cellulose Filaments



Trois-Rivières (QC) - 2014



Funding Sources



TRL	1	2	3	4	5	6	7	8	9
Technological Readiness Level	Basic Principles Observed	Technology Concept Formulated	Experimental Proof of Concept	Technology Validation in lab	Tech valid. in relevant environment	Demo in relevant environment	Demo in operational environment	Application complete and qualified	Application used commercially

Derisking Project Funding Sample

Eg.: TMP-Bio

Financing Package

- Multipartners
- Complex private contribution
- Federal and provincial regulations, various agencies
- Complex reporting
- High administrative costs

Source	Total
Resolute (industry - manufacturer)	\$5,000
Valmet (industry - equipment supplier)	\$750
Bio-Amber (industry – customer)	\$75
Agri-Marché (industry - customer)	\$75
City of Thunder Bay (job provider)	\$90
CRIBE (Govt of Ontario)	\$2,100
NOHFC (Govt of Ontario)	\$4,500
FedNOR (Federal govt)	\$3,000
SDTC (Federal govt)	\$4,500
Total	\$20,090
<i>Government total</i>	<i>\$14,190</i>



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Thank you!

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