



INTRODUCTION TO SDTC

Scaling Up Conference – November 5, 2018



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SUSTAINABLE DEVELOPMENT
TECHNOLOGY CANADA

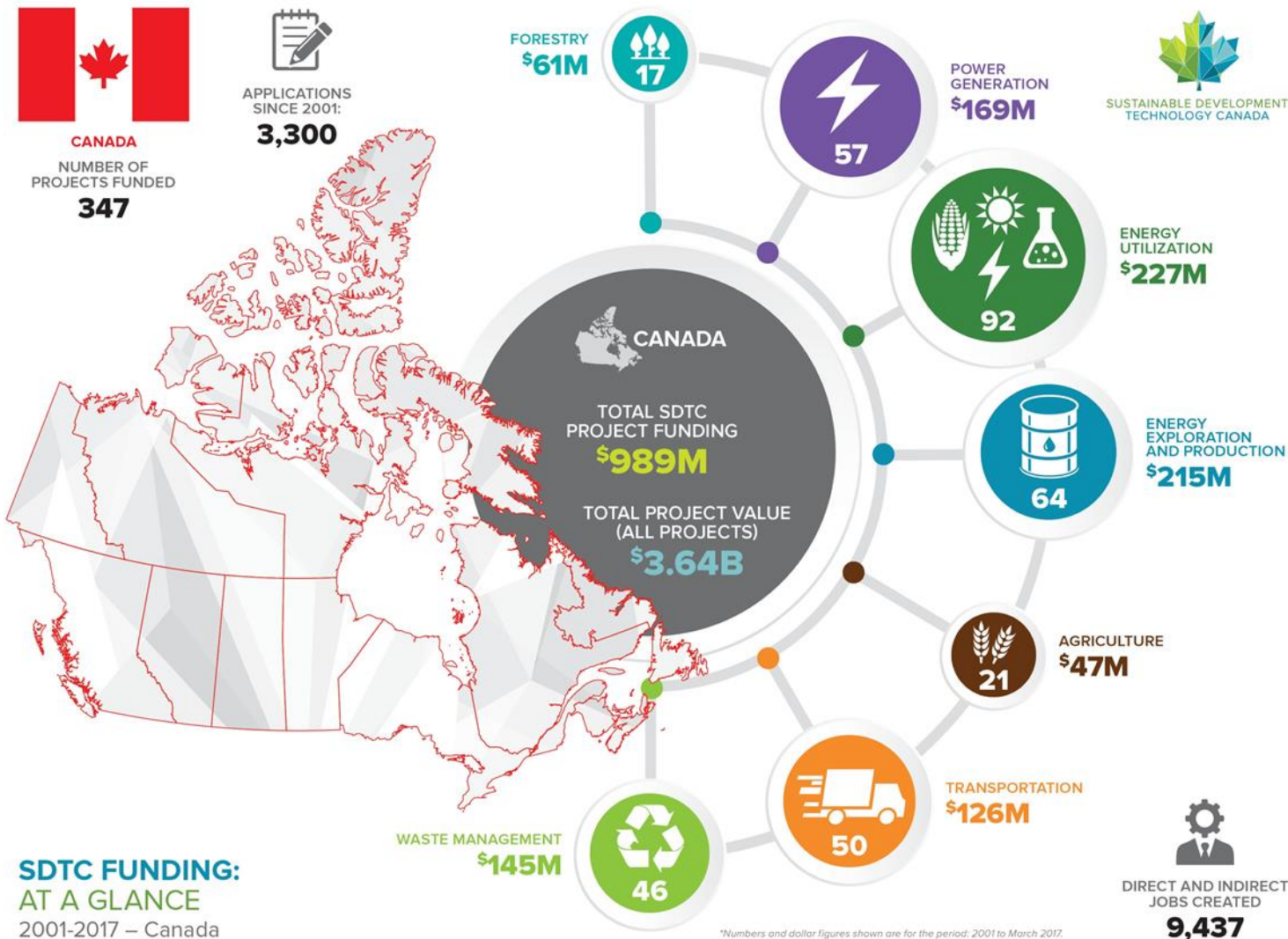
 NURTURE  BUILD  LAUNCH  GROW



SUSTAINABLE DEVELOPMENT
TECHNOLOGY CANADA

SDTC: WHO WE ARE

Delivering real economic and environmental benefits for Canadians



**SDTC FUNDING:
AT A GLANCE**
2001-2017 – Canada



Keeping Pace with the Speed of Business

Operational Transformation at SDTC in Support of our Clients

- Streamlined approvals process
 - Timeline tailored to the applicant
 - For applicants who have the financial and customer partners on side, approval can be done in as fast as three months
- Always open for business
 - Companies can apply when ready, projects recommended to Board every two months
 - Target a quick “no” for applicants who don’t qualify
- Leveraging partnerships in BC, Alberta, Ontario and Quebec
 - Allow a company to apply to both SDTC and their home province agency at the same time, eliminating multiple applications and due diligence processes
- SDTC focused on start-up and scale-up
 - More focus on transitioning the most promising firms from start-up to scale-up
 - Working closely with EDC and BDC, and other federal agencies to support companies