

Keep It Simple!The Future of Chemistry Is In Your Back Yard (Or Forest)

Michelle Marrone November 15, 2016

«Scaling Up Bio» Ottawa, Canada





Why Cellulosic Ethanol



- ➤ It enables foresters and farmers to add value to their residues such as sawdust, stover or straw.
- ➤ Cellulosic Ethanol has a CARBON INTENSITY SCORE that is MUCH LOWER than corn ethanol.
- ▶ PROESA™ ethanol ranges from 20 to 25kgCO₂/MJ
- > It pays well! D3 RINS in the US, and LCFS.
 - ➤ Lignin co-product of cellulosic ethanol, is a green fuel.
 - > In the future, it will be a source of aromatics.



➤ Why leave \$\$\$ on the soil ?!!



KEEP IT SIMPLE

- > Today great progress has been made, both on the biotech side and on the mechanics of treating biomass.
- ➤ It is finally possible to make biomass into fuel.....if you respect the KISS rule!



How?



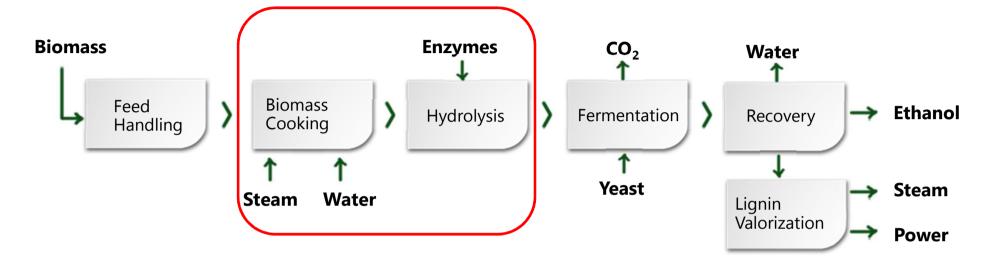
- ➤ Make the plant SMALLER.
- ➤ Biomass radius should allow a **50-60 USD/BDMT price**.
- > Find a site where CHP and ideally also WWT are already there.
 - Put in a process that is **not** hazardous, **not** fancy, **not** exciting for engineers ©!
 - Use carbon steel, minimize pressures and temperatures involved.



➢ BE CREATIVE, NOT COMPLICATED.

The PROESA[™] Process







- ✓ Feedstock flexibility
- ✓ No milling or grinding
- ✓ No chemicals added
- ✓ Continuous process
- ✓ Small scale and small CAPEX
- ✓ Carbon steel almost everywhere



Our Roots ... in the PET Business



Beta Renewables belongs to the MOSSI GHISOLFI

Mossi & Ghisolfi Group was founded in **1953** to produce packaging for detergents and toiletries, mainly from HDPE and PVC



- ➤ M&G Group today is the largest privately owned chemical company in Italy
- ➤ It is **one of world top 3 producers of PET** for packaging and polyester fibers
- > Our shareholders include **TPG** (**Texas Pacific Group**) and **Novozymes**.





Scaling Up Bio....



.....Our Scale-Up Story



PROESA™: pilot plant since 2009



Rivalta Plant, Italy



PROESA™: commercial since 2013



Operability index improved to >90% during two years of operation

Crescentino Plant, Italy

Total Footprint: 15ha



Crescentino today: an industrial reality





PRETREATMENT

WWT



Crescentino today: an industrial reality





Ethanol shipped by road





Woody biomass currently being processed in Crescentino



Since May 2016 we've been running on hardwood (Poplar + Chestnut).



About Poplar:

- •Easily available and cost competitive
- •No need to wash the biomass prior to the pretreatment
- •Low in ash, rich in sugar

PROESATM Projects worldwide





Our Vision for Canada



- Co-locate a **20ktpa** plant next to a sawmill and/or onsite a power plant in the center of an agricultural area.
- ➤ We will need ≈120BDMT of biomass
- ➤ Make ethanol and export to California at 3,7USD/gal, or to the USA at 3,45USD/gal, net of transport cost.
 - ➤ Give lignin to CHP plant in exchange for utilities, thus reducing its carbon footprint



> Future: biochemicals and aromatics.

